

## **Snowden Capital Advisors LLC**

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### **Form ADV Part 2B: Brochure Supplement for:**

Jorge Silva

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August 5, 2022

The U.S. Securities and Exchange Commission (“SEC”) requires Financial Advisors and certain other persons who provide investment advice or exercise investment discretion to provide a resume-like document (referred to as Form ADV Part 2B) to investment advisory clients. Form ADV Part 2B details the individual’s educational background, business experience, outside business activities, compensation and disciplinary history, along with the name of the individual’s supervisor.

This brochure supplement Form ADV Part 2B provides information about Jorge Silva that supplements the Snowden Capital Advisors LLC (“Snowden”) brochure, available at <http://snowdenlane.com/adv/>. Please contact [compliance@snowdenlane.com](mailto:compliance@snowdenlane.com) and/or (646) 218-9760 or if you have any questions about the contents of this supplement.

In addition to the information provided in this brochure supplement, you can access information about registered individuals on the SEC’s website at [www.adviserinfo.sec.gov](http://www.adviserinfo.sec.gov) or the BrokerCheck website at <http://www.finra.org/Investors/ToolsCalculators/BrokerCheck>

In this brochure supplement, “Financial Advisor” means your Snowden financial advisor. The information in this brochure supplement is as of August 5, 2022 and is subject to change.



advisory services, including potential conflicts of interest that arise as a result of these other activities.

### Investment-Related Activities and Occupations

Jorge Silva is a registered representative of Snowden Account Services LLC (“SAS”), which is registered as a broker-dealer with the SEC. Your Financial Advisor is registered with SAS to offer clients a broad range of products and services.

Your Financial Advisor may suggest or recommend that investment advisory clients use securities or other financial products, execution and custody services, or products or services of an affiliate. In addition, your Financial Advisor may suggest or recommend that advisory clients purchase or sell certain insurance products through advisory and non-advisory investment accounts. Snowden Financial Advisors are compensated based on, among other things:

- Commissions and other transaction-based compensation on the purchase or sale of certain securities.
- Investment advisory program asset-based fees and other fees associated with such programs.
- Distribution and service fees earned from the sale of mutual funds and other investment products.

Your Financial Advisor also may be compensated based on the sale of certain products and services offered through affiliates of Snowden. Consistent with firm policies, Financial Advisors may attend training events, due diligence meetings and other events provided and paid for by the sponsors of mutual funds and other investment products that the Financial Advisor may recommend to his clients. The receipt of this cash and non-cash compensation creates an incentive for Financial Advisors to recommend investment products based on the compensation received. We address these conflicts of interest by maintaining policies and procedures on the suitability and supervision of the advisory programs and services we offer you, and by disclosing our practices to ensure you make a fully informed decision.

Your Financial Advisor may act as a trustee, fiduciary or executor for certain family-related investment accounts and may earn commissions or other compensation on such accounts.

### Other Business Activity

<u>Name</u>	<u>Description</u>	<u>Investment Related</u>	<u>Compensation</u>
None			

## ITEM 5 ADDITIONAL COMPENSATION

Investment advisers, such as Snowden, are required to act in the best interest of their clients, and our Financial Advisors are required to recommend only investment advisory programs, investment products and securities that are suitable for each client based upon the client’s investment objectives, risk tolerance and financial situation and needs. Certain of our

compensation practices, however, may create actual or potential conflicts of interest that we would like to highlight. That said, these compensation practices are internal payments from Snowden to your Financial Advisor and do not result in additional charges to you.

Your Financial Advisor receives incentive compensation based on a percentage of the eligible revenue earned on the investment advisory and brokerage activities attributable to the accounts he services, as determined by Snowden.

The amount of compensation your Financial Advisor earns varies depending on the type of investment advisory program, service or product offered. These differences create a conflict of interest in that there is a potential financial incentive for your Financial Advisor to recommend or select certain investment advisory programs, services or products based on the nature of the compensation your Financial Advisor receives. However, as mentioned above, our Financial Advisors are required to recommend investment advisory programs, investment products and securities that are suitable for each client based upon the client's investment objectives, risk tolerance and financial situation and needs.

Your Financial Advisor is also eligible to receive referral fees and share in revenue generated from the services provided to his clients by Snowden affiliated companies. This revenue is taken into consideration in determining the incentive compensation described above.

Your Financial Advisor has received recruiting and retention payments that subject him to certain ongoing responsibilities. These payments take the form of an upfront loan. As each repayment obligation arises, your Financial Advisor is eligible for a continuing service bonus contingent on your Financial Advisor's continued employment and maintenance of a certain level of assets serviced by the Financial Advisor, and that continuing service bonus is used by the Financial Advisor to offset the current repayment obligation each year. The amount paid to Financial Advisors under these arrangements generally is based to a large extent on the size of the business serviced by the Financial Advisor either at Snowden or at a prior firm. In addition, your Financial Advisor is eligible for future bonus payments based on the total assets in accounts that he services at Snowden and the revenue generated from those accounts at some defined point in the future. These bonuses are in addition to the incentive compensation to which your Financial Advisor is otherwise entitled as a Snowden Financial Advisor.

Your Financial Advisor is subject to policies that prohibit the acceptance of gifts and entertainment that may influence the nature of the investment advice provided to clients. Consistent with these policies, your Financial Advisor is permitted to receive gifts of up to \$100 per year and participate in ordinary and customary business entertainment.

## **ITEM 6 SUPERVISION**

Snowden Capital Advisors LLC supervises its Financial Advisors and monitors the advice they provide to clients and any trading discretion they exercise through regular reviews of client account activity and positions for adherence to client investment guidelines and the firm's internal policies and procedures. The firm utilizes general policies applicable to all investment advisory programs and, because of the different features and services of our programs, program-specific policies and procedures.

The contact information for the supervisor of Jorge Silva is provided below. Please contact the supervisor if you have any questions or concerns.

Greg Franks

Managing Partner and President

[gfranks@snowdenlane.com](mailto:gfranks@snowdenlane.com)

(646) 218-9765

## **ITEM 7 REQUIREMENTS FOR STATE-REGISTERED ADVISORS**

This section is required for advisers registered or registering with one or more state securities authorities. Jorge Silva has not been involved in any event of which this Item 7 requires disclosure.